US ACCOUNT EXECUTIVE

We are looking for a Ganni Girl to join our rapidly expanding sales team. A highly energetic professional profile - You will be working in a fast-paced environment, where self-motivation and a targets-driven mentality are a must.
This is a key role in the sales team, and as a brand ambassador for GANNI, you will be passionate about the brand and our goals.
We are a growing fashion business and you will need the ability to think creatively and have the confidence to express your ideas.
The role reports to the US Sales Director, and will be located at GANNI's New York office. The position is full time, and will be filled immediately.

Responsibilities
• Hitting revenue targets and achieving continuous growth within designated market
• Acting as a brand ambassador in the fashion industry
• Strategic planning resulting in sustainable growth
• Maintaining and developing customer relations
• Analyze internal and external data, and gathering market information
• Coordinating and scheduling showroom appointments ahead of sales campaigns
• Providing brand and collection training to retail staff

The Ideal Candidate
• Strong numerical and analytical skills.
• Minimum of 3 years wholesale experience
• Proven track record of developing creative solutions within a rapidly developing market
• Confident attitude
• A great eye for detail
• Team player mentality
• Creative thinker with big ideas
• Get a kick out of exceeding targets

Application
Please send your resume to us.accountexecutive@ganni.com
Subject line Account Executive, NY.

ABOUT GANNI

Founded in 2000 Danish fashion label GANNI has developed exponentially over recent years with its Scandi 2.0 sense of style full of personality, contrasts and experimentation. Based in Copenhagen GANNI is represented in more than 400 of the world's finest retailers as well as through 21 concept stores across Denmark, Norway and Sweden. In 2017, GANNI partnered with the LVMH affiliated private equity fund L-Catterton.

GANNI