



INTERNATIONAL SALES MANAGER / TERRITORY DACH

We are looking for a GANNI Girl to join our rapidly expanding international sales team, taking lead in our DACH market – Germany, Austria, Switzerland.

A highly energetic and professional profile. You will be working in a fast-paced environment, where self-motivation and a targets-driven mentality are a must.

This is a key role in the sales team, and as a brand ambassador for GANNI, you will be passionate about the brand and our goals. We are a growing fashion business and you will need the ability to think creatively and have the confidence to express your ideas. Full deployment is key to controlling our commercial roll out, this is how we secure maximum impact - and we need you to be 100 percent committed.

You will report to the Head of Sales, and will ideally be located at GANNI Head office in Copenhagen – alternatively in Germany or in our Paris or London office.

The position is full time, and will be filled immediately.

Responsibilities:

- Hitting revenue targets and achieving continuous growth within designated markets
- Acting as a brand ambassador in the fashion industry
- Strategic planning resulting in sustainable growth
- Maintaining and developing customer relations
- Analysing internal and external data, and gathering market information
- Coordinating and scheduling showroom appointments ahead of sales campaigns
- Providing brand and collection training to partners
- Travelling approximately 150 days annually

The ideal candidate:

- Strong numerical and analytical skills
- Proven track record of developing creative solutions within a rapidly developing market
- Confident attitude
- A great eye for detail
- Team player mentality
- Creative thinker with big ideas
- Gets a kick out of exceeding targets

Application:

Please send your resume along with a brief cover letter to sales.dach@ganni.com

As we interview candidates continuously, we ask you to kindly send your application as soon as possible.

ABOUT GANNI

Founded in 2000 Danish fashion label GANNI has developed exponentially over recent years with its Scandi 2.0 sense of style full of personality, contrasts and experimentation. Based in Copenhagen GANNI is represented in more than 400 of the world's finest retailers as well as through 21 concept stores across Denmark, Norway and Sweden. In 2017, GANNI partnered with the LVMH affiliated private equity fund L-Catterton.

GANNI

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