STORE MANAGER

GANNI is looking for an exceptional Store Manager for our new GANNI store in Stockholm!

As a GANNI Store Manager, you will be leading the GANNI store in every aspect from sales, profit and brand building to overseeing all functions of the GANNI Store. This role is a real opportunity to drive sales, create results and deliver a unique customer service experience. The Store Manager responsibilities also include: staff management, visual merchandising, customer care, administration and inventory control while being responsible for the sales and results of the store. You will report in to the GANNI Area Manager.

JOB DESCRIPTION

- Lead and plan daily work and operations in store
- Lead, train, develop and manage the store staff employees to drive store performance
- Responsible for securing and generating store sales and providing exceptional customer service
- Responsible for managing staff schedules and budgets
- Recruiting staff that are true to brand core values
- Ensuring and maintaining that the store display is presentable and has the appropriate stock of merchandise to respond to the business needs
- Guide and service the customers in an educated and professional manner
- Analyze and report sales and other key figures and taking the required actions
- Administrative duties such as reporting and communicating with store team and other GANNI stakeholders.

DESIRED QUALIFICATIONS

- Solid and proven management background with at least 2 years of store management and team leading experience
- Experience working within a high-end retail brand
- Sales driven, results motivated and goal oriented
- Excellent communication skills
- Strong customer relations experience
- Experience with leading, motivating and providing excellent sales training to staff members
- Highly organized, structured and service minded
- Excellent understanding of performance analysis to help drive the business
- Ability to work in a fast-paced environment
- Passionate about the GANNI brand

APPLICATION

Please send your application and CV to job.storemanager@ganni.com As we interview candidates continuously, we ask you to kindly send your application as soon as possible. Expected start date will be February 1st.