



## ACCOUNT EXECUTIVE - NEW YORK

We are looking for a Ganni Girl to join our rapidly expanding sales team. A highly energetic professional, you will be working in a fast-paced environment, where self-motivation and a targets-driven mentality are a must.

This is a key role in the sales team, and as a brand ambassador for Ganni, you will be passionate about the brand and our goals. We are a growing fashion business and you will need the ability to think creatively and have the confidence to express your ideas. Where full deployment is key to controlling our commercial roll out, this is how we secure maximum impact - and we need you to be 100 percent committed.

The role reports to the Head of Wholesale, and will be located at Ganni's New York office. The position is full time, and will be filled immediately.

### Tasks:

- Hitting revenue targets and achieving continuous growth within designated market.
- Acting as a brand ambassador in the fashion industry.
- Strategic planning resulting in sustainable growth.
- Maintaining and developing customer relations.
- Analysing internal and external data, and gathering market information.
- Coordinating and scheduling showroom appointments ahead of sales campaigns.
- Providing brand and collection training to retail staff

### Candidate:

- Strong numerical and analytical skills.
- Minimum of 3 years wholesale experience
- Proven track record of developing creative solutions within a rapidly developing market.
- Confident attitude.
- A great eye for detail.
- Team player mentality.
- Creative thinker with big ideas.
- Get a kick out of exceeding targets.

### Language Skills:

- English, Full professional proficiency

### Application:

Please send your application and CV to [jess.green@ganni.com](mailto:jess.green@ganni.com). As we interview candidates continuously, we ask you to kindly send your application as soon as possible, we are seeking to fill the position as soon as possible.

## ABOUT GANNI

GANNI is a Danish fashion company established in 2000. We create four annual collections including shoes and accessories. GANNI is represented in more than 400 of the world's finest retailers as well as through 21 concept stores across Denmark, Norway and Sweden.

# GANNI

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